



# PREPARING TO LEAD CENTER LEVEL GRANTS

---

A WEBINAR FROM HANOVER RESEARCH

## PRESENTATION LENGTH

25-minute presentation followed by Q&A

## Q&A

Please ask questions via Zoom's Q&A function. The presenter will respond to questions at the end of the presentation during the dedicated Q&A session.

## RECORDING & SLIDES

All attendees will receive a copy of the recording, including the slides.

# PRESENTER



## Sarah Ott

SENIOR GRANTS CONSULTANT  
&  
NIH TEAM LEADER



### TOTAL WINS

**\$95+**  
MILLION

More than \$95 million in total grant funding for clients since 2010.

### SPECIALIZES IN



- Degrees in Exercise Science and Health Promotion; Journalism
- Joined Hanover in 2013
- Supervises Hanover's NIH Team
- Predominantly supports health-services and research proposals

### On a Personal Note...



**AMATEUR STRONGWOMAN:** Lives in basement gym



**CHILDHOOD DREAM:** Be an Olympic gymnast



**MOTHER OF FOUR:** 2 kids, 2 cats

# TODAY'S AGENDA



Identifying collaborators and establishing a research team



Assessing strategy and competitiveness for Center funding



Determining vision and theme for a Center in line with institutional/funder goals



Developing a plan for proposal development

## WHAT IS A CENTER GRANT?

Supports shared resources and facilities for synergistic research/programming by a number of investigators from different disciplines who provide a multidisciplinary approach to a joint research effort or from the same discipline who focus on a common research problem.

# ARE WE READY FOR A CENTER GRANT?

- ✓ Competitive team
  - Lead PI
- ✓ Research Vision
- ✓ Program fit with funding agency strategic plan
- ✓ Program fit with currently funded programs

# WHO IS ON A COMPETITIVE TEAM?



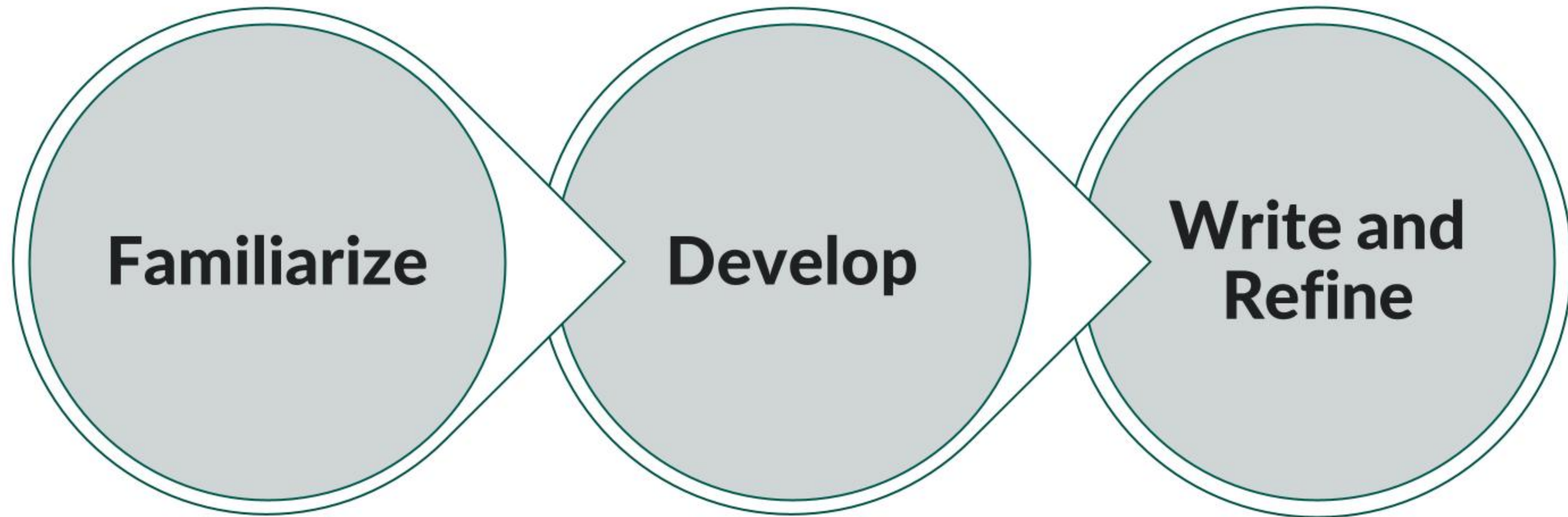
## COLLECTIVE TRAITS

- Collaborative presentations and publications
- Research grants related to the Center
- Performing well together
- Sharing a vision for your collaborative research endeavors
- True collaboration and integration



## TEAM MEMBER TRAITS

- Strong communication skills
- Expert in field
- Active contributor



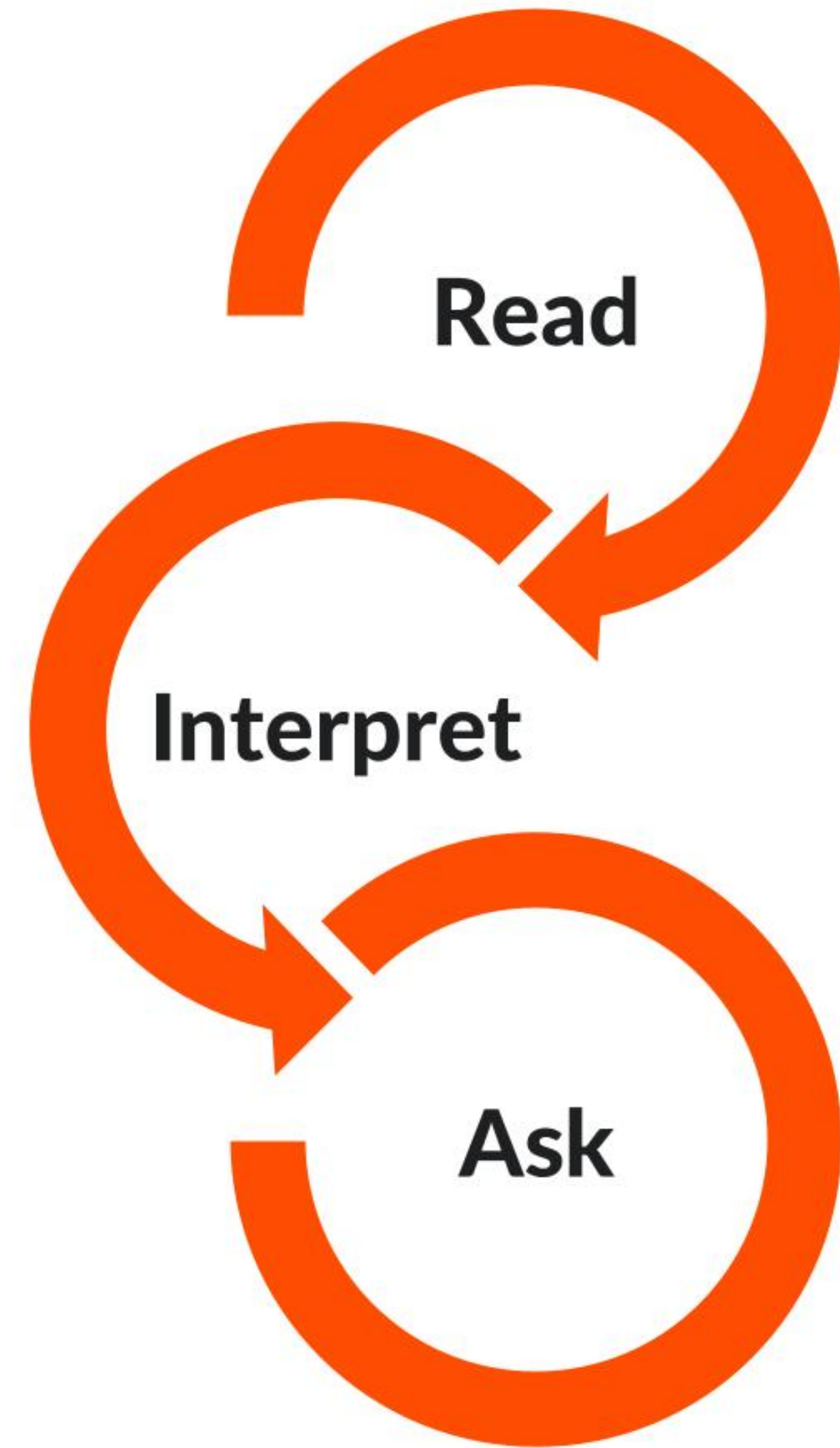
- ✓ Identify a funding opportunity
- ✓ Review funded Centers

- ✓ Define your vision
- ✓ Develop a strategic plan
- ✓ Draft a concept
- ✓ Complete preapplication steps

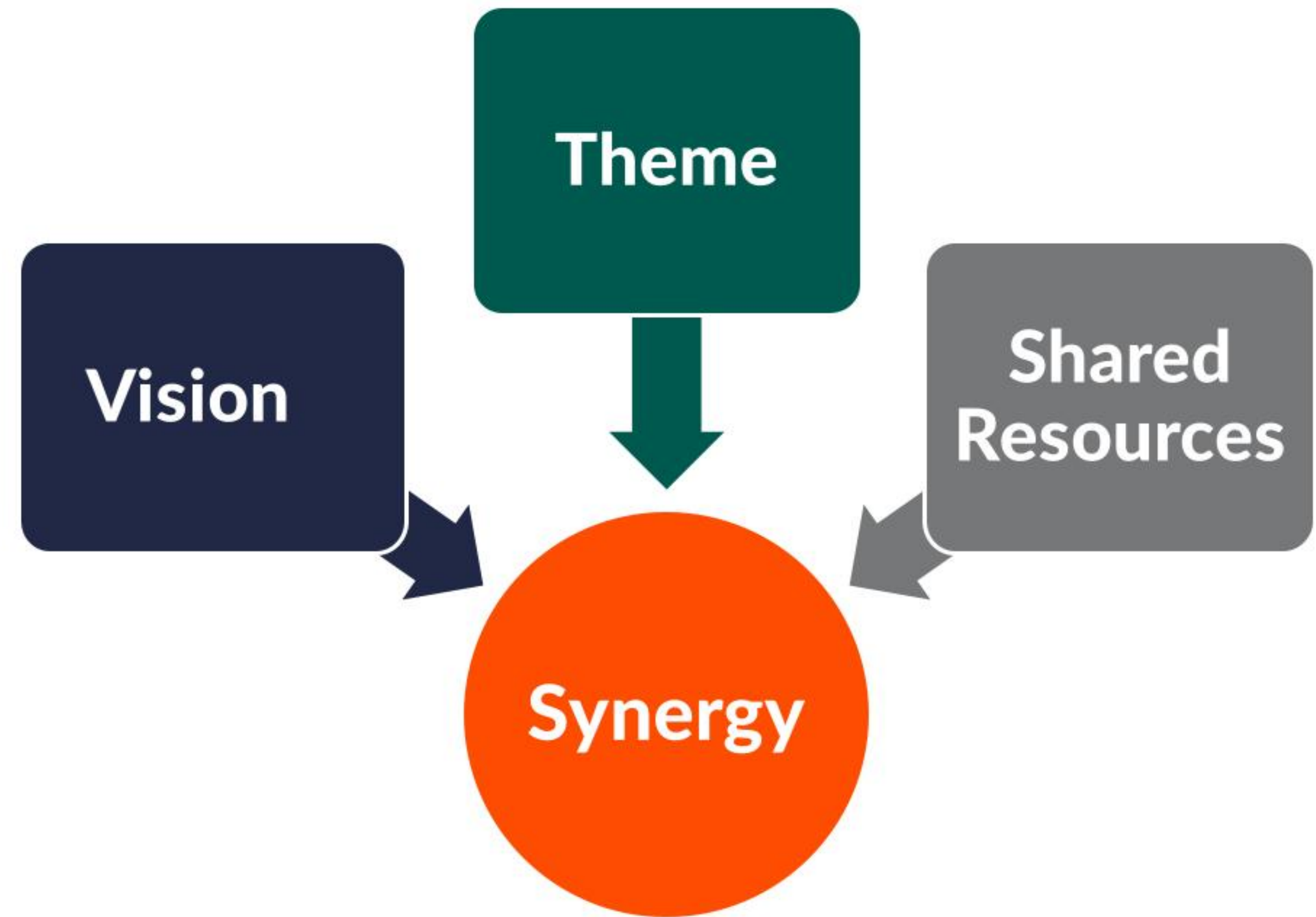
- ✓ Assign and draft proposal
- ✓ Red Team Review
- ✓ Full proposal review



**FAMILIARIZE**



**DEVELOP:  
SYNERGY AND  
INTEGRATION**



## DEVELOP: VISION

### **The ideal you wish to achieve**

To catalyze science that improves health and achieves health equity—for individuals and communities—in our region and across the nation. We strive toward equity in science, medicine, and health.

### **What problems are we going to solve?**

Transforming instruction to increase student success in community college mathematics

### **What would we look like 10 years from now?**

A nationally recognized comprehensive "military-friendly" education support program (application, admission, matriculation, graduation and professional placement) that successfully attracts military veterans, service members, dependents (family members) and survivors to pursue their academic and professional development interests.

# WRITE AND REFINE



- Use a checklist of all proposal elements to assign sections



- Provide due dates for drafts



- Red Team Review



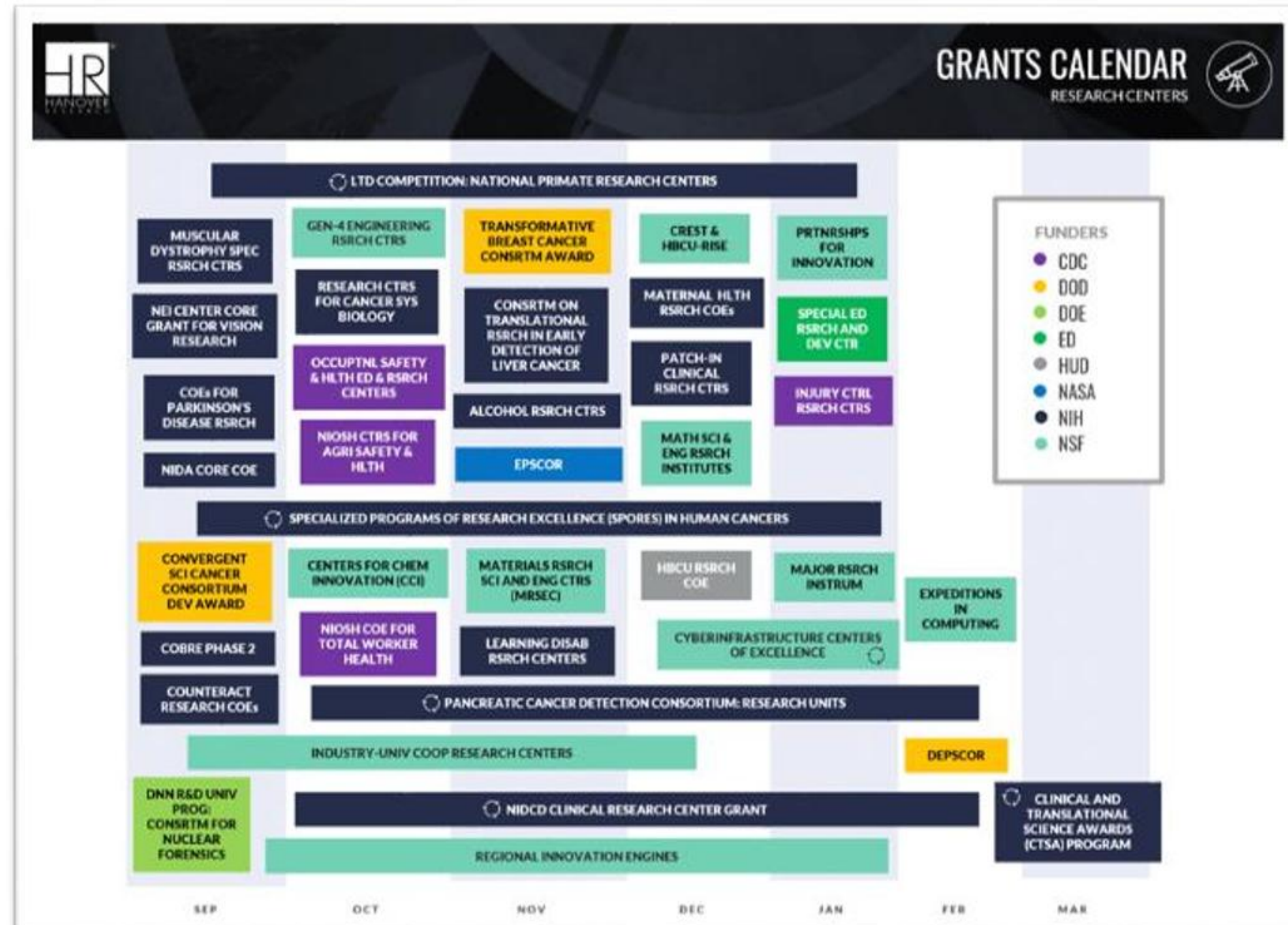
- Full proposal review for crosschecking and polishing



# GRANTS CALENDARS

Hanover produces a specialized calendar twice each month, tracking grant opportunities across the coming year of interest to different types of institutions and to faculty in different areas of focus.

[Sign up for updates here](#)



# QUESTIONS?



Hanover's **Grant Rant** podcast will supplement our webinar series, addressing outstanding questions from attendees.



**Clinton Doggett**

*Senior Grants Advisor*

4401 Wilson Blvd, Arlington, VA 22203  
[www.hanoverresearch.com](http://www.hanoverresearch.com)

**E:** [cdoggett@hanoverresearch.com](mailto:cdoggett@hanoverresearch.com)

**P:** 202-499-5584